

### Norton Network Equipment Quote

Product	Description	List Price	NEOnet Price	Quantity	Total Price
<b>Middle School</b>					
<b>Network</b>					
WS-C2960X-48FPD-L	Catalyst 2960-X 48 GigE PoE 740W 2 x 10G SFP+ LAN Base	\$8,310.00	\$3,407.10	4	\$ 13,628.40
C2960X-STACK=	Catalyst 2960X FlexStack Stack Module optional for LAN Base	\$1,195.00	\$489.95	9	\$ 4,409.55
CAB-STK-E-3M	Cisco FlexStack 3m stacking cable	\$315.00	\$129.15	2	\$ 258.30
Switch Config	Switch configuration and provisioning	\$250.00	\$250.00	10	\$ 2,500.00
Cabling - Tier 1	Basic Closet - Cabling, Cable management and patch cables	\$500.00	\$500.00	3	\$ 1,500.00
Cabling - Tier 2	Advanced Closet - Cabling, Cable management and patch cables	\$1,000.00	\$1,000.00	2	\$ 2,000.00
Cabling - Tier 3	Complex Closet - Cabling, Cable management and patch cables	\$2,000.00	\$2,000.00	1	\$ 2,000.00
<b>Wireless</b>					
AIR-AP1852I-B-K9	802.11ac Wave 2; 3x3:2SS; Int Ant; B Reg Domain (for US)	\$1,025.00	\$389.50	82	\$ 31,939.00
AP Cabling - Install	Hang APs	\$100.00	\$100.00	82	\$ 8,200.00
AP Configuration	Wireless Access Point Configuration	\$0.00	\$0.00	82	\$ -
MIBS	NEOnet MIBS Service	\$0.00	\$0.00	82	\$ -
	Sub Total				\$ 66,435.25
	<b>Network Equipment Sub Total</b>				<b>\$ 18,296.25</b>
	<b>Switch configuration</b>				<b>\$ 2,500.00</b>
	<b>Cabling - Tier 1</b>				<b>\$ 1,500.00</b>
	<b>Cabling - Tier 2</b>				<b>\$ 2,000.00</b>
	<b>Cabling - Tier 3</b>				<b>\$ 2,000.00</b>
	<b>Wireless Equipment</b>				<b>\$ 31,939.00</b>
	<b>Wireless Installation</b>				<b>\$ 8,200.00</b>
	<b>AP Configuration</b>				<b>\$ -</b>
	<b>NEOnet MIBS</b>				<b>\$ -</b>
<b>Middle School</b>	<b>Building Sub Total</b>				<b>\$ 66,435.25</b>

**Primary School**

<b>Network</b>					
WS-C2960X-48FPD-L	Catalyst 2960-X 48 GigE PoE 740W 2 x 10G SFP+ LAN Base	\$8,310.00	\$3,407.10	0	\$ -
C2960X-STACK=	Catalyst 2960X FlexStack Stack Module optional for LAN Base	\$1,195.00	\$489.95	2	\$ 979.90
CAB-STK-E-3M	Cisco FlexStack 3m stacking cable	\$315.00	\$129.15	0	\$ -
Switch Config	Switch configuration and provisioning	\$250.00	\$250.00	4	\$ 1,000.00
Cabling - Tier 1	Basic Closet - Cabling, Cable management and patch cables	\$500.00	\$500.00	0	\$ -
Cabling - Tier 2	Advanced Closet - Cabling, Cable management and patch cables	\$1,000.00	\$1,000.00	0	\$ -
Cabling - Tier 3	Complex Closet - Cabling, Cable management and patch cables	\$2,000.00	\$2,000.00	1	\$ 2,000.00
<b>Wireless</b>					
AIR-AP1852I-B-K9	802.11ac Wave 2; 3x3:2SS; Int Ant; B Reg Domain (for US)	\$1,025.00	\$389.50	14	\$ 5,453.00
AP Cabling - Install	Hang APs	\$100.00	\$100.00	14	\$ 1,400.00
AP Configuration	Wireless Access Point Configuration	\$0.00	\$0.00	14	\$ -
MIBS	NEOnet MIBS Service	\$0.00	\$0.00	14	\$ -
Sub Total					\$ 10,832.90
<b>Network Equipment Sub Total</b>					<b>\$ 979.90</b>
<b>Switch configuration</b>					<b>\$ 1,000.00</b>
<b>Cabling - Tier 1</b>					<b>\$ -</b>
<b>Cabling - Tier 2</b>					<b>\$ -</b>
<b>Cabling - Tier 3</b>					<b>\$ 2,000.00</b>
<b>Wireless Equipment</b>					<b>\$ 5,453.00</b>
<b>Wireless Installation</b>					<b>\$ 1,400.00</b>
<b>AP Configuration</b>					<b>\$ -</b>
<b>NEOnet MIBS</b>					<b>\$ -</b>
<b>Primary School Building Sub Total</b>					<b>\$ 10,832.90</b>

**Elementary School**

<b>Network</b>					
WS-C2960X-48FPD-L	Catalyst 2960-X 48 GigE PoE 740W 2 x 10G SFP+ LAN Base	\$8,310.00	\$3,407.10	0	\$ -
C2960X-STACK=	Catalyst 2960X FlexStack Stack Module optional for LAN Base	\$1,195.00	\$489.95	6	\$ 2,939.70
CAB-STK-E-3M	Cisco FlexStack 3m stacking cable	\$315.00	\$129.15	1	\$ 129.15

Switch Config	Switch configuration and provisioning	\$250.00	\$250.00	8	\$ 2,000.00
Cabling - Tier 1	Basic Closet - Cabling, Cable management and patch cables	\$500.00	\$500.00	0	\$ -
Cabling - Tier 2	Advanced Closet - Cabling, Cable management and patch cables	\$1,000.00	\$1,000.00	0	\$ -
Cabling - Tier 3	Complex Closet - Cabling, Cable management and patch cables	\$2,000.00	\$2,000.00	1	\$ 2,000.00
<b>Wireless</b>					
AIR-AP1852I-B-K9	802.11ac Wave 2; 3x3:2SS; Int Ant; B Reg Domain (for US)	\$1,025.00	\$389.50	52	\$ 20,254.00
AP Cabling - Install	Hang APs	\$100.00	\$100.00	52	\$ 5,200.00
AP Configuration	Wireless Access Point Configuration	\$0.00	\$0.00	52	\$ -
MIBS	NEOnet MIBS	\$0.00	\$0.00	52	\$ -
Sub Total					\$ 32,522.85

<b>Network Equipment Sub Total</b>	\$ 3,068.85
<b>Switch configuration</b>	\$ 2,000.00
<b>Cabling - Tier 1</b>	\$ -
<b>Cabling - Tier 2</b>	\$ -
<b>Cabling - Tier 3</b>	\$ 2,000.00
<b>Wireless Equipment</b>	\$ 20,254.00
<b>Wireless Installation</b>	\$ 5,200.00
<b>AP Configuration</b>	\$ -
<b>NEOnet MIBS</b>	\$ -
<b>Elementary School Building Sub Total</b>	\$ 32,522.85

<b>District Equipment and Services Total</b>				
<b>Network Equipment Total</b>	<b>Hardware</b>			\$ 22,345.00
<b>Switch configuration Total</b>	<b>Services</b>			\$ 5,500.00
<b>Cabling Tier 1 - Total</b>	<b>Services</b>			\$ 1,500.00
<b>Cabling Tier 2 - Total</b>	<b>Services</b>			\$ 2,000.00
<b>Cabling Tier 3 - Total</b>	<b>Services</b>			\$ 6,000.00
<b>Wireless Equipment Total</b>	<b>Hardware</b>			\$ 57,646.00
<b>Wireless Installation Total</b>	<b>Services</b>			\$ 14,800.00
<b>Wireless Configuration Total</b>	<b>Services</b>			\$ -
<b>NEOnet MIBS Total</b>	<b>Services</b>			\$ -

**Hardware Total**

**\$ 79,991.00**

**Services Total**

**\$ 29,800.00**

**Grand Total** **\$ 109,791.00**

Acceptance Of Quote:

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Date:

\_\_\_\_\_

Provider Signature:

\_\_\_\_\_

Date:

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