



Lauren Innovations  
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Quote Date: 11/13/15

Expiration Date: 1/13/16

Sales Agent: Thom Jones

Quote Number: 4019

School: Norton City Schools

Address: 3390 Cleveland Massillon Rd, Barberton, OH 44203

	Service Description	Qty	Price
<b>NaviGate Prepared 1st Year License &amp; OnSite</b>	Elementary School (\$3,250.00 per school) \$1,000 off OSC Schoo Includes OnSite work <b>Year 1 (3 Buildings Counted as 2)</b> License \$1,500 + OnSite Work \$3,000 = \$4,500.00	2	\$4,500.00
<b>NaviGate Prepared 1st Year License &amp; OnSite</b>	Middle Schools/Jr. High Schools (\$3,750.00 per school) \$1,000 off OSC Schoo Includes OnSite work <b>Year 1</b> License \$750 + OnSite Work \$2,000 = \$2,750.00	1	\$2,750.00
<b>NaviGate Prepared 1st Year License &amp; OnSite</b>	High School (\$4,250.00 per school) \$1,000 off OSC Schoo Includes OnSite work <b>Year 1</b> License \$750 + OnSite Work \$2,500 = \$3,250.00	1	\$3,250.00
<b>NaviGate Prepared OnSite Travel</b>	Travel Expense/Activation (\$500.00 per bldg) 500 X 4 = \$2,000	4	\$2,000.00
<b>License + OnSite</b>	License Cost \$3,000 + OnSite \$7,500 + Travel/Activation \$2,000: \$12,500 <b>Year 1</b> (NO Cost for other district facilities)	1	\$12,500.00
<b>RENEWAL FEE</b>	<i>Annual License Renewal: \$750 per building beginning in Year 2 and all recurring years 4 x \$750 = \$3,000.00</i>		
<b>Year 1 Total</b>	<b>First Year TOTAL</b>		<b>\$12,500.00</b>
	<b>NOTE: The quote is dependent on the district providing clean and accurate floor plans. If the NaviGate Prepared Mobile Mapping Service is needed, it will be an additional \$500 per elementary school, \$750 per middle school, and \$1,000 per high school.</b>		

NOTE: Service to be paid in full. Sales tax added where applicable.

**IMPORTANT INFORMATION** referenced in the NaviGate Prepared Information and Description sheets for OnSite Implementation Services:

- The OnSite Implementation Specialist (the "Specialist") is not an architect or a structural or mechanical engineer. He or she will only work with those key areas of the buildings – and on the uploaded floor plans, will only attach icons to depict those valves, shut-offs, and life-safety item locations – that District personnel select and specifically point out to the Specialist during the onsite walk-through. It is imperative that the District provide someone knowledgeable about the critical infrastructure, layout, and safety-related details of the building to accompany the Specialist during the onsite visit to each building.
- At the conclusion of the GoToMeeting® status review after completion of the Implementation Services, the District will have ten (10) days to give Lauren Innovations written notice of any problems or concerns regarding the Implementation Services that the District wishes to discuss. Thereafter, and after Lauren addresses any problems or concerns that have been timely raised, the District will be deemed to have accepted Lauren's performance of the Implementation Services and to have released Lauren from any further obligations or liability for such services.